



## SPONSOR NEWSLETTER

(July 9, 2018 - 15th Edition)

### IICLE Sponsor Team Message

Summer is upon us and this provides IICLE staff an opportunity to catch up from the busy spring, strategize on how best improve our products/services and to prepare for our quality courses scheduled this fall. Please take the time to review the newsletter so we continue to keep the communication lines open during this time period.

In early June, we conducted Ethics Institutes in both Springfield and Chicago. A special thanks to this years sponsors (logos below). As always, contact me anytime and thanks for the support.

*Curt Conrad, Manager of Sponsorship Growth & Development*



### What is on the Horizon for IICLE Publications?

IICLE® publishes between 20 and 40 legal practice handbooks in approximately 16 practice areas each calendar year, so you can choose the area(s) of law that best suit your target audience. IICLE® publications are available for purchase online at <http://www.iicle.com> and in person at the IICLE® office in Springfield and the Chicago Bar Association Bookstore. We also offer a comprehensive collection of practice guidance publications for Illinois attorneys, including in-depth practice handbooks for specific practice areas, QuickGuides that focus on more targeted aspects of the law, and smaller publications that provide road maps for key practice areas. The following publications are in the pipeline to be completed in 2018. Of course, sponsorship opportunities are always available.

Pre-nuptial and Post-nuptial Agreements  
Medical Malpractice  
Consumer Bankruptcy Practice  
Business Bankruptcy Practice  
Civil Appeals: State and Federal  
Employment Termination  
Business and Commercial Litigation  
Business Law Mergers and Acquisitions  
Environmental Law In Corp. & Real Estate Trans.  
Creditors Rights  
Liens Upon IL Tort Actions

Special Districts  
Consumer Protection Law  
Trust Administration  
Revocable Grantor Trusts in IL  
Commercial and Industrial Loan Docum  
Employment Discrimination  
Federal Criminal Practice  
Mechanics Liens  
Civil Practice: Trying The Case  
Causes of Action: Tort Actions  
Estate Administration  
Immigration Law

### **Deadline Approaching - FLASHPOINTS eNewsletter Discount**

Don't forget the special discount offered as a thank you for the continued support and confidence. This may be applied to an existing FLASHPOINT eNewsletter sponsorship, as a means lengthen the duration, or redeemed as a new electronic sponsor. **This offer will expire at the end of August.** Please contact Curt Conrad regarding pricing and availability.



As a thank you for sponsoring a CLE program produced by the  
*Illinois Institute for Continuing Legal Education*  
we are pleased to offer you a special discounted rate of  
**50% off list price for an advertisement**  
in FLASHPOINTS, the Institute's monthly e-newsletter.



FLASHPOINTS is delivered directly to the e-mail inboxes of over 12,000 subscribing attorneys each month. This publication provides Illinois legal updates and boasts an average open rate of over 22%, which is the highest of all of the Institute's mailings.

We hope you will accept this opportunity to communicate your message to thousands of Illinois attorneys at a deeply-discounted rate.

To take advantage of this limited-time offer, contact

*Curt Conrad • Manager of Sponsorship Growth & Development*

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within three months from the date of issue.

## Course Calendar and Material Deadlines

Date	Title	Location	Webcast	Breakouts	Spring Simulcast
July	New Lawyer Programming	ONLINE	Yes	No	No
September 6	Drafting Marital Settle. Agreements Workshop	Chicago UBS	No	No	Yes
September 14	3 <sup>rd</sup> Annual Special Needs Inst.	Hilton Lisle /Naperville	Yes	No	Yes
September 28	Work Comp Trial Boot Camp	Chicago UBS	Yes	No	Yes
Oct. or Nov.	Real Estate Course	Burbs	Yes	No	Yes
October 8-9	14 <sup>th</sup> Annual Elder Law Short Course	Hilton Lisle/Naperville	Yes	Yes – Day 2	Yes
November	Estate Administration ( May move to 2019)	Chicago TBD	Yes	No	No
December 5	Laying Foundations for Introducing Evidence	Chicago UBS	Yes	No	Yes
December 7	6 <sup>th</sup> Annual Local Gov. Law Inst.	Chicago UBS	No	No	Yes
December 12	Construction Litigation Dispute Resolution	Chicago TBD	Yes	No	Yes

These are deadlines not course dates. Note, you will receive the digital version of the course materials. Printed copies are for sale prior to the event.

Drafting Marital Settlement Agreements	8.23.18
3rd Annual Special Needs Institute	8.31.18
Work Comp Trial Boot Camp	9.14.18
14th Annual Elder Law Short Course	9.24.18

### Highlighted Course

#### **Laying Foundations for Introducing Evidence**

Helpful demonstrations by expert litigators will increase your ability to get evidence (even digital kind!) admitted. Learn why you should lay proper foundations, how to respond to objections, and how to preserve your record if foundational objections are sustained. Understand what state and federal court judges consider to be litigators' best practices and biggest challenges when it comes to laying foundations.

*Wednesday, December 5, 2018 - One North Wacker Conference Center - Chicago ( Tower) with Springfield Simulcast & Live Webcast*

<https://www.iicle.com/laying-foundations-for-introducing-evidence-5>

### Follow Us on Social Media



**“Coming together is a beginning, staying together is progress,  
and working together is success.”**

*Henry Ford. Innovator & American Businessman*